

CURRICULUM VITAE

MANAS SAGAR ACHARYA

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EXPERIENCE

- ❖ **Sales Executive | | Bharti Airtel, Chatrapur, Odisha** (2017 - 2018)
- ❖ **Sales Executive | | Reliance JIO, Chatrapur, Odisha** (2018 - 2023)
Worked with Chatrapur JIO team to *achieve acquisition and revenue target* of service retailer as per the beat plan, stock availability and visibility in retail outlets.
- ❖ **Business Development Executive | | Airtel Payments Bank, Chatrapur, Odisha** (Oct '2023 - Present)
 - Spearheaded *rural banking* initiatives, significantly expanding the bank's reach in underserved areas.
 - Managed the *placement of Micro-ATMs*, improving accessibility and convenience for customers.
 - Led *new account openings*, contributing to the growth of the bank's customer base.
 - *Enhanced skills in insurance selling*, providing comprehensive financial solutions to customers.

EDUCATION

- ❖ Bachelor in Arts (History) | | Ganjam Degree College, Ganjam, Odisha
CGPA : 6.9 | | (Aug '19 - Jun '22)
- ❖ Diploma in Mechanical Engineering (scte&vt, Odisha) | |
Aum Sai Institute of Technical Education, Berhampur **79% | | (Aug '14 - Jun '17)**
- ❖ X (BSE, Odisha) | Saraswati Sishu Vidya Mandir, Chatrapur, Odisha (2014)

SKILLS

- Product Sales Knowledge
- People Management Skills
- Time Management, Real-Time Problem Solving Ability
- Technical Orientation

HOBBIES

Stock Market Trend Analysis, Travelling, Sports, Photography